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CLES Procurement Conference 25th October 2010 Chris Biggins- Senior Supply Chain Manager





- What your organisation does;
- Its relationship with Manchester City Council through the procurement process;
- The ways in which you seek to enable benefit for Manchester in economic, social and environmental terms;
- The impact your organisation has to the Manchester economy and its communities, including case study examples;
- How you could be further supported in the future to reap maximum benefit for Manchester.



- Laing O'Rourke Group: Largest Privately owned UK Construction Business
- Currently working in UK, Australia, Hong Kong, Middle East
- Large Self Delivery Capacity
- Worked within Manchester continually for the last 50 years
- Worked with the same Suppliers in excess of 50 years



- Our relationship with Manchester City Council through the procurement process;
- Developed a long term relationship over 50 years
- Prestigious Projects City of Manchester Stadium, Bridgewater Hall, Free Trade Hall, Manchester BSG
- Seconded Staff –ME!!!



- Developed a "Kit of parts" for MCC Capital Projects
- Engaged local manufactures
- Supplier visits
- Developed Buildable cost effective solutions
- Rationalised Solutions i.e Windows



- The ways in which you seek to enable benefit for Manchester in economic, social and environmental terms;
- Self Delivery 20 Apprentices 15 within Manchester
- Local Procurement-85.2% Subcontractors sourced locally
- Of every £1 we spend with our Supply Chain 86p is spent locally(Barratt's M&E)
- Improves carbon footprint, training etc etc



- How you could be further supported in the future to reap maximum benefit for Manchester.
- More work !!
- More Framework's less individual tenders
- Greater requirements from Clients for "Sustainablity" issues
- Improved Training and development opportunities for local Employment



Any Questions ????

