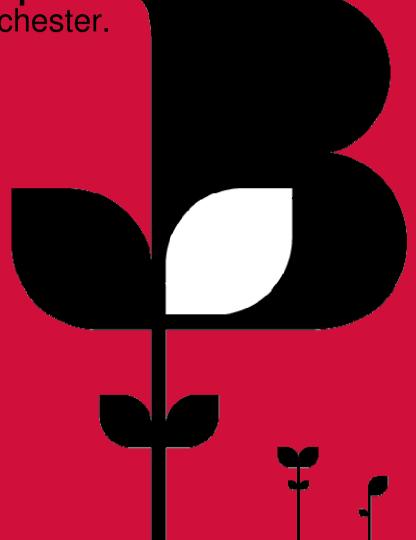
What is the future for manufacturing and how can we make it happen?

CLES Summit 2010: Resilient places - 2-3.15pm,13th July 2010, Manchester.

Kevin Hoctor, Senior Policy Adviser, BCC.





Agenda

- 1. What is the British Chambers of Commerce?
- 2. Why does manufacturing matter?
- 3. What is the status of British manufacturing perception/reality gap?
- 4. Where will British manufacturing go in the future?
- 5. What role should government/local government play in British manufacturing?

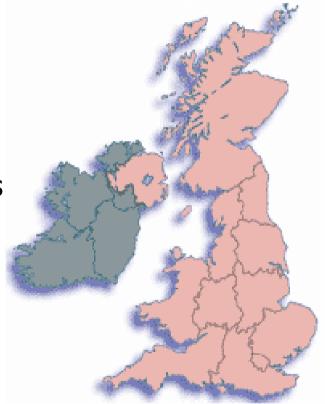




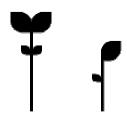
1) British Chambers of Commerce

THE LOCAL BUSINESS VOICE

- A network of 55 accredited local Chambers of Commerce (offering business representation, networking and services).
- Geographically spread, multisector, multi-size businesses across the UK.
- Over 100,000 voluntary member businesses with over five million employees.
- Part of an international network.







2) Why does manufacturing matter?

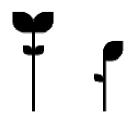
In the context of rebalancing the economy...

FIVE KEY REASONS

- Direct contribution to UK economic growth/standard of living.
- Broader indirect economic contribution e.g. from spin-off services work, supply-chain.
- Major contribution to UK export performance.
- Skilled jobs.
- Wider benefits innovation, knowledge and investment.







3) What is the current status of British manufacturing?

DOES THE UK MAKE ANYTHING ANYMORE?

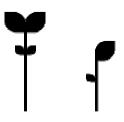
• Reasons to be concerned:

- Manufacturing 30% of UK GDP in 1970 and only 12% now.
- Manufacturing employment in UK down from 6.9 Million people in 1978 to 2.6 Million now.
- Decline in traditional industries: shipbuilding, steel-making, and mining.

Reasons to be positive:

- Seventh largest manufacturing country in the world.
- Manufacturing output at its highest ever level in 2007.
- Manufacturing productivity grew by 28% between 1970 and 2007.



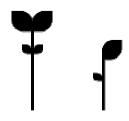


The current status of British manufacturing

PERCEPTION MUCH WORSE THAN REALITY

- Britain is a high-level manufacturing nation, our share of GDP is comparable with Germany, France and the US.
- Real international strengths e.g. pharmaceuticals, life sciences, sophisticated engineering, aerospace.
- High level foreign owned UK-based production e.g. Nissan, Toyota, Honda, General Motors, General Electric, Siemens.
- Manufacture within global supply-chains e.g. I-Pod silicon chips.
- Restructured to be efficient and productive i.e. more, research, automation and skilled work and less labour intensive repetitive production processes.
- Increasing amount of "manu-services" companies blurring the boundaries.

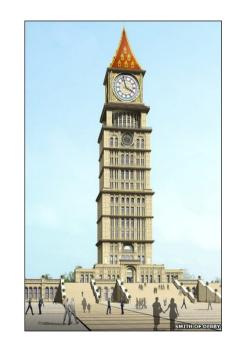




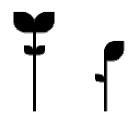
4) Where will British manufacturing go in the future?

REAL OPPORTUNITIES FOR GROWTH?

- UK manufacturing is efficient, productive, produces high-value goods and has been through difficult times (latent capacity) but has potential for growth.
- Potential for export growth due to competitive exchange rates and growing markets in emerging economies.
- Unlikely that UK financial services or property sectors will grow significantly, manufacturing can increase share of economy.
- However, services still likely to remain more dominant in economy (as is the case in most highly developed economies).





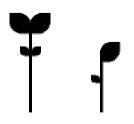


5) What role should government/local government play in British manufacturing?

THE CURRENT CONTEXT

- Four levers are available to government incentives (grants, co-investment, subsidies, loans), taxation (on investment, R&D, particular sectors), education (focus on science and technology or manufacturing skills) and regulation (removal of barriers).
- Previous administration offered a combination of RDAs to drive economic development, business support, R&D tax credits, and post recession moved towards greater intervention and 'industrial activism'.
- Current government already undone some of the industrial activism, will abolish RDAs, and will dramatically cut back public spending in most areas (including business support).





Government/local government role in British manufacturing

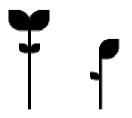
Nationally

- National strategy?
- Tax and regulation competitive environment/manufacturing specific.
- Public spending infrastructure, education and skills, science and regulation.
- Business support services (some manufacturing specific).

Locally

- Local economic strategy (engaging with business to rebalance local economy and champions local strengths).
- Co-ordinate delivery of local transport, skills, planning, procurement and regulation to support manufacturers.
- Support manufacturers where possible, but also remove barriers, costs and offer flexibility.



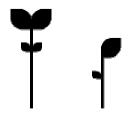


Summary/Conclusion

- Clear importance of manufacturing to local economies.
- Reality of manufacturing much better than perception.
- Potential for sector to grow but public spending to decline.
- Opportunities for local government on this agenda but action needs to be based on real understanding of local economy.







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