

Why Wates ^{value} Apprentices

**COMPANY
OF THE
YEAR 2011**
BUSINESS IN THE
COMMUNITY

Friday 4th November
John Shannon, Director, North West



Above all, it's about people

About Wates



- ✓ Family owned construction and development company
- ✓ Established 1897 – now in 4th generation
- ✓ Core sectors include: construction (public / private); affordable housing; retail and interior fit out
- ✓ UK operation with small business in Middle East
- ✓ Turnover circa £1bn – PBT circa £45m
- ✓ 2,300 employees; 246 across our North West Business



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The Importance of Apprenticeships in Construction



- ❑ Training of young people is the lifeblood of our industry
- ❑ Investment in Apprenticeships provides business continuity and succession planning
- ❑ Provides the Right Environment to develop life skills
- ❑ An open door to a diverse choice of careers
- ❑ The sustainability of key trades for the future



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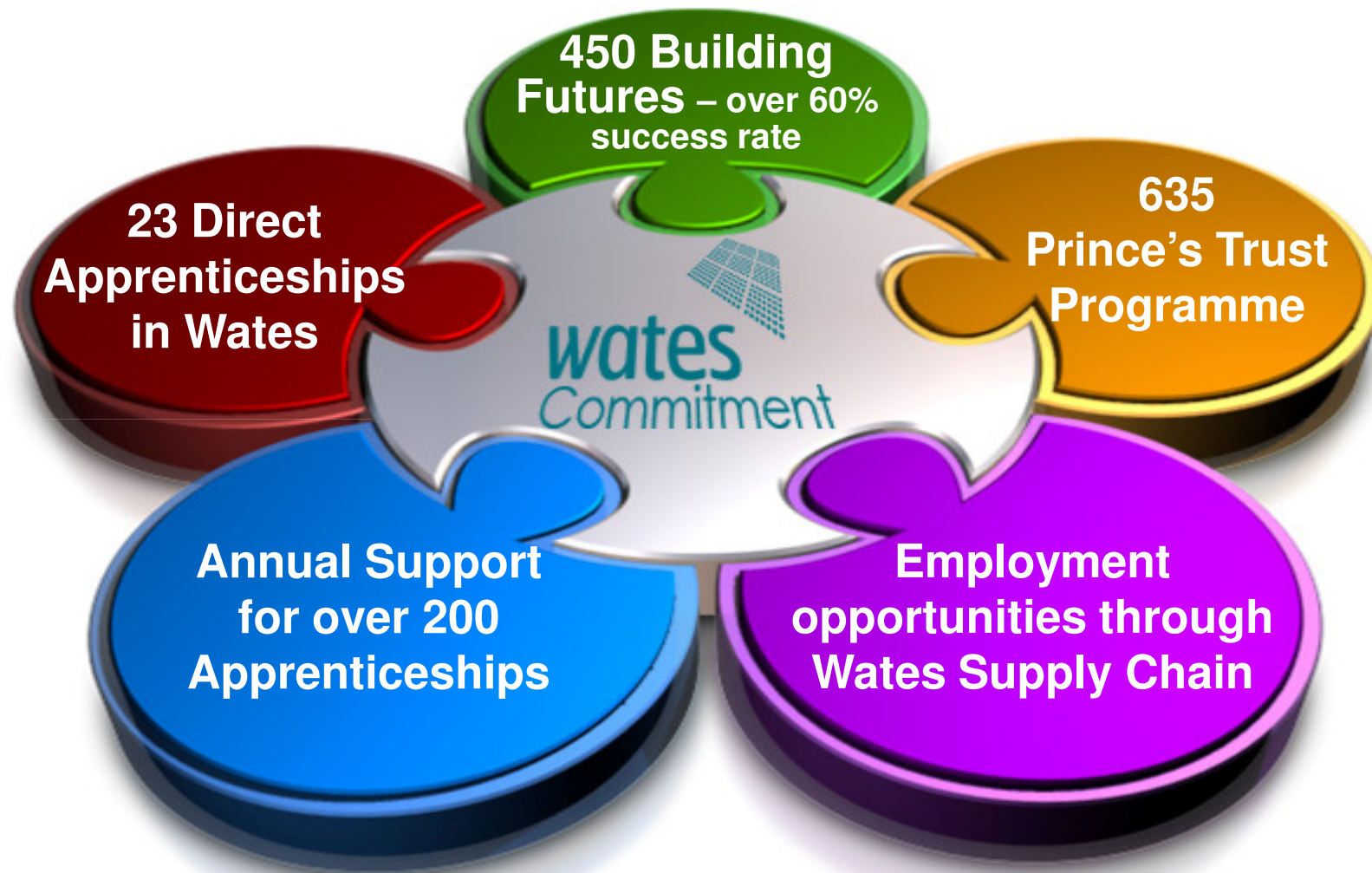
Building Apprenticeships Into Construction Delivery

- ❑ Regeneration and Local Economic Benefit Plans on Wates projects
- ❑ A programme of activity “over and above” building
- ❑ A Hub to boost local employment, training and upskilling
- ❑ Apprenticeships
 - o Traineeships
 - o Secondments
 - o Work Experience



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Our Commitment extends beyond Apprenticeships



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Role of Public Sector Procurement Frameworks to Stimulate Apprenticeships



- ❑ NWCH/NWAC Partnership – act as a catalyst to provide a 5 year community investment
- ❑ NWCH framework provides the opportunity to maximise apprenticeship opportunities
- ❑ A Partnership that will oversee quality of training and identify skills gaps
- ❑ Talent remains in the North West – supporting local economies
- ❑ Broad spectrum of projects to develop skills



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A Society Need beyond Construction



- ✘ Over 1 million 16-24 year olds unemployed
- ✘ Increased tuition fees limiting University places
- ✓ Construction Sector needs to grow to stimulate ambition
- ✓ A moral and social obligation to this and future generations

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